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ECLECTIC PARADIGM OF J. DUNNING AS A THEORETICAL FOUNDATION OF INVESTMENT MANAGEMENT

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The Eclectic Paradigm, proposed by the prominent American economist John Dunning, stands as one of the key concepts in contemporary investment management. This theoretical paradigm presents a fresh perspective on how to effectively and strategically approach investments in today's post-industrial world. It provides the ability to comprehend and forecast market dynamics, taking into account the complex interplay of various factors and the everchanging economic landscape.

In essence, our work is aimed at elucidating the fundamental aspects of D. Dunning's Eclectic Paradigm and its significance for practical investment management in the modern world.

Key aspects of D. Dunning's eclectic paradigm and its significance for practical investment management in the modern world include:

- 1. Globalization and International Investments: The eclectic paradigm acknowledges the role of globalization in the contemporary economic environment. It helps investors understand how international factors impact their investment decisions and assists in selecting optimal international markets for capital placement.
- 2. The Importance of Networks and Connections: The eclectic paradigm emphasizes the role of networks and connections between companies and countries. It pays attention to how social and business networks can facilitate investment opportunities and mitigate risks.
- 3. Technological Innovations: The eclectic paradigm takes into account the influence of technological innovations on the investment landscape.

It underscores the importance of understanding technological trends and opportunities for making informed investments in evolving sectors.

- 4. Political and Economic Risk: D. Dunning's paradigm highlights the necessity of evaluating political and economic risk in the context of investments. It helps investors understand which factors may impact their investments and how to manage these risks.
- 5. Flexibility and Adaptability: The eclectic paradigm supports the idea of flexibility and adaptability in investment management. It emphasizes the need for continuously analyzing and refining investment strategies in response to changes in the environment.
- 6. Resource and Capital Mobilization: The eclectic paradigm underscores the importance of mobilizing various resources and capital sources for investment projects. It explores opportunities for attracting foreign investors, joint ventures, and other strategies to secure the necessary resources for successful investments.
- 7. Promoting Sustainable Investments: The eclectic paradigm emphasizes the significance of sustainability in investment. It indicates that investments should aim not only for short-term gains but also for creating long-term stability and profitability.
- 8. Project Analysis and Selection: The eclectic paradigm provides tools for more objective analysis and selection of investment projects. It helps consider various aspects, including social responsibility, environmental impact, and project efficiency.
- 9. Risk and Volatility Management: D. Dunning's paradigm focuses on the importance of risk management in an investment portfolio and reacting to market volatility. It facilitates the development of strategies to reduce potential losses and enhance investment resilience.
- 10. Interdisciplinary Approach: The eclectic paradigm promotes the integration of knowledge and methodologies from different fields such as economics, finance, politics, and sociology. This allows for a broader understanding of investment processes and the consideration of more factors when making decisions.
- Overall, D. Dunning's eclectic paradigm opens up extensive possibilities for more effective and thoughtful investment management in today's global market, assisting investors in achieving better outcomes and optimal strategies.

In conclusion, it can be emphasized that D. Dunning's eclectic paradigm is a significant theoretical concept for contemporary investment management. It opens up a new perspective on the global investment landscape for investors

and assists them in making thoughtful and effective decisions. The key conclusions regarding D. Dunning's eclectic paradigm include:

- 1. Global Context: The eclectic paradigm provides investors with the opportunity to understand and consider the influence of globalization and international factors on investment decisions. This makes investment management more informed and directed towards the international market.
- 2. Network Approach: D. Dunning's paradigm underscores the importance of networks and connections among various participants in the investment process, encouraging collaboration and the exploration of new opportunities.
- 3. Adaptability and Flexibility: The eclectic paradigm provides a basis for adapting to changes in the market environment and increasing flexibility in making investment decisions.
- 4. More Objective Analysis: The paradigm promotes more objective analysis of investment opportunities, including technological innovations, risks, and project sustainability.
- 5. Balanced Approach: The eclectic paradigm fosters an awareness of a balanced approach to investments, considering not only economic aspects but also social and environmental responsibility.
- 6. Interdisciplinary Approach: The use of an interdisciplinary approach allows for a more comprehensive understanding of the complexity of modern investment processes and the discovery of innovative solutions.

Through D. Dunning's eclectic paradigm, investors have the opportunity to improve the quality of their investment decisions and achieve greater efficiency in investment management in the context of the modern, globalized world. This approach helps reduce risks and maximize the profitability of investment portfolios, contributing to sustainable development and successful investing.

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